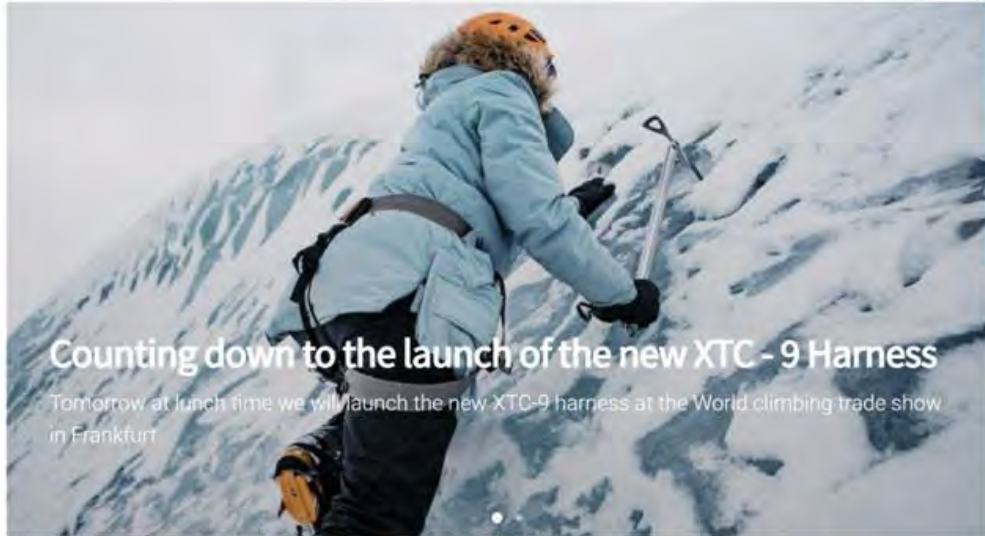


START PAGE EXAMPLES

Mini-demo at Omnia Conference 2023

Hi Jacob Johnson

Search...



Counting down to the launch of the new XTC - 9 Harness

Tomorrow at lunch time we will launch the new XTC-9 harness at the World climbing trade show in Frankfurt

InStore concept driving sales

Great news, we can see a rise in sales per customer since launching the InStore concept.



Are you ready for the new season?

Buckle up, we are in for a cold winter season. Climbscape has the equipment



My Apps

-  About Climbscape
-  Editorial Hub
-  My Workplace
-  News Center
-  Travel Portal
- 

- LATEST ²
- EVENTS
- DOCUMENTS
- DISCUSSIONS



New employee

Alicia Jones

Sales Manager



New employee

Liliane Bize

General Manager



Additional responsibilities

Maya Hunter

Sales Representative



Leaving the Group

Paul McDonald

Marketing Assistant

Learn about Social Marketing

Our new Social Marketing community has been launched today, and you are welcome to join to interact, share knowledge and

InStore concept driving sales

Great news, we can see a rise in sales per customer since launching the InStore concept.

In the Spotlight

New at Alameda?
Visit our employee onboarding portal.

Join a community today!
Share knowledge with your colleagues.

Learning Center
Find teacher-led and self-service courses.

Praise a colleague

Great leader

Allan Winter

Leading the way!

A round of applause for our Copenhagen based MTB expert Allan Winter, leading the Danish Team in a fantastic way. Job well done!

3 months ago

Awesome

Alison Cotter

You are awesome!

Hi Alison, just wanted to let you and the colleagues know that I think you are a fantastic colleague and professional. We know for sure that we always can count on you!

5 months ago

Success

Belinda Scales

Successful campaign

Big thanks to Belinda & Co for supporting the crew touring the UK with the new InStore concept. The project has been a great success!

5 months ago

Weekly Poll

Where should we hold the Marketing Forum conference in 2023?

- Amsterdam
- Brussels
- Casablanca
- Dortmund

SUBMIT

Upcoming Events

SEP 18	Leading through relations (Copenhagen) Sep 06 10:00 - Sep 29 07:00, Copenhagen
SEP 18	Online Product Training: MTB 44 13:00 - 15:00
SEP 19	Leading through relations (Copenhagen) Sep 06 10:00 - Sep 29 07:00, Copenhagen
SEP 20	Leading through relations (Copenhagen) Sep 06 10:00 - Sep 29 07:00, Copenhagen
SEP -	Utveckla ditt ledarskap (Göteborg)

Upcoming Birthdays

Christoffer Larsson

October 1
Sales Representative
Sales
Gothenburg

Abraham Boulder

October 2
Engineer
Engineering
Edmonton

QUICK ACTIONS

- Start Page Examples
- Teams
- Outlook
- Denver Plant Hub
- Seattle Store Portal

Recent Teamwork

- ALB Product Development
- Project Iceman
- Alameda Group Management

Recent Documents

- Workshop Checklist.docx
- Market Test Plan Q4.pptx
- PDM Team Meeting (Sep-14).docx

My Profile

91% done

STRENGTHEN PROFILE

WELCOME TUTORIAL

This ship has sailed
Check out our new Logistics Portal.



InStore concept driving sales

Great news, we can see a rise in sales per customer since

2 days ago



Market share rising in North America

We are thrilled to announce an 8% increase in the North

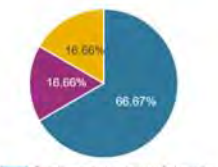
8 days ago

My Links

- Alameda One
- Code of Conduct
- Corporate Policies
- Document Center
- Environment at Work
- Find People
- Learning Center
- Manager Handbook

Weekly Poll

What is the most important improvement area within Alameda Group?



■ Optimizing content marketing to find more business
■ Improving the sales process to close more deals
■ Ensuring deliveries are correct and on time
■ Enhanced model for customer service and support

No. of responses: 6

My News

- Innsbruck starts selling shoes**
 Finally, we have decided to start selling shoes for climbing, cycling and hiking. Our customers will love...
- Building 104 will be closed for renovation**
 Renovation has finally started in building 104 and it will be closed the first two weeks in November.
- Snart dags för fotboll igen**
 Alameda är en av sponsorererna till GAIS och vi räknar med att snart åter kunna gå på fotboll med kunder...
- Learnings from a post-pandemic trade show**
 The Hike n Bike World trade show was somewhat of a surprise to vendors and visitors, read more about wh...

Latest Blog

A Study on electric bicycle energy efficiency

The latest report from EES holds some dynamite content. Clear evidence that e-bikes can help lower pollution by 54% in only four years (in larger cities). This is fantastic news and a message that we need to forward to the market.

Robert Johnson

Welcome Robert Johnson

You have a strong profile it's

[STRENGTHEN PROFILE](#)

Lunch Menu

Monday : Cured loch meifort sea trout
 Tuesday : Beer battered haddock
 Wednesday : Crisp NZ lamb fritter
 Thursday : Steamed Soy mussels
 Friday : Loch fyne oysters

New Courses **Events** **Alerts** **My upcoming events**

Making great sales presentations

If you are looking for a course that will teach you effective ways to know how you can communicate with both customers and your team, this is the course for you.

Robert Johnson

Leading difficult conversations

If you are looking for a course that will teach you effective ways to know how you can communicate with both customers and your team, this is the course for you.

Robert Johnson

Introduction to sales at Alameda

In the official introduction to sales, we will present a basic overview of our product portfolio and the sales process.

Robert Johnson

Why confidence is key

If you are looking for a course that will teach you effective ways to know how you can communicate with both customers and your team, this is the course for you.

Robert Johnson

[CHECK OUT THE OPEN JOBS](#)



Learn about Social Marketing

Our new Social Marketing community has been launched today, and you are welcome to join to interact, share knowledge and learn from

Join our marathon challenge

Join our company's Marathon Challenge! Form teams of five, run a marathon in a week and

12 days ago



Huge sales success in Brazil

Sales of products Agent X9 and Dissident 2 surge 14% in the Brazilian market.

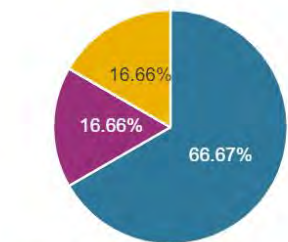
12 days ago

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 - Improving the sales process to close more de
 - Ensuring deliveries are correct and on time
 - Enhanced model for customer service and sur
- No of responses: 6

My News

- San Diego Weather is Great!**
San Diego, the second-largest city in California, is known for its beaches, parks, and warm climate. It is...
- WebEnergy**
Green energy, also known as renewable energy, is derived from natural resources like sunlight, wind, rai...
- Increased market share in the UK**
The positive development of our business continues. Now, Alameda Bikes sees 8.2% increase in market...
- A step forward in the UK**
Alameda's success in the UK market is a major achievement.

Latest Blog

E-bikes improving the environment?

I will be speaking at the Climate Inventors Conference next month on e-bikes and the environment. What are your best company/product related takes on that subject?

Robert Johnson 2 years ago

Welcome Robert Johnson

Strengthen your profile it's 64%

STRENGTHEN PROFILE

Lunch Menu

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Hi Robert Johnson

MY ACTIONS



Spring campaign Shoes

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Innsbruck starts selling shoes









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-  Admin
-  Alameda One
-  Code of Conduct
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-  Corporate Policies
-  Denver Plant Hub
-  Develop Product
-  Document Center

GLOBAL NEWS LOCAL NEWS EXTERNAL NEWS EVENTS RECOGNITIONS


Supplier evaluation starts next week



Exiting times ahead, it's time for our yearly evaluation of suppliers and partners.

Robert Johnson For 2 år sedan


Salary review starts in March



Soon, it is time to start the yearly salary review for both blue and white collar employees.

Robert Johnson For 2 år sedan


In search for new colleagues



Next week we will start the Great place to work campaign seeking for new colleagues to the Hannover and Leicester offices.

Robert Johnson For 3 år sedan


Join the product preview on Friday



This Friday you have the chance to check out a preview of the launch of the new MTB-S4 model. Come join the online event!

Robert Johnson For 3 år sedan


Sales Expedition at final stage



Lorem ipsum dolor sit amet, consectetur adipiscing elit. Maecenas porttitor congue massa.

Robert Johnson For 2 år sedan

Celebrating 10 years in Edmonton



The Helix production site will be celebrating a ten year anniversary next month.

Robert Johnson For 3 år sedan

Yammer Conversations

Share thoughts, ideas, or updates

Robert Johnson (6:01:28:47 PM)

This is a great article on a really important subject. Check it out today!

https://alamedagroup.omniacloud.net/_/corporate-news/en-us/a...

Sign in

🔄 🗨

Write a comment

Announcement

Robert Johnson (Seen by 1)

Aug 19

Nya förmåner tillgängliga i oktober

Alameda Bikes är verkligen stolta över att kunna erbjuda ett antal nya förmåner för medarbetarna.

Vi är glada över att kunn... see more

🔄 🗨

Write a comment

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- Improving the sales process to close more deals
- Ensuring deliveries are correct and on time
- Enhanced model for customer service and support

My Sign-offs

- Corporate Policies
- Where we are heading

Upcoming birthdays



Christoffer Larsson

01/10

Sales Representative

Gothenburg

Sales

📧 🗨 📞

ALAMEDA ONE

ABOUT ALAMEDA | OUR ORGANIZATION | HOW WE WORK | INTERNAL SUPPORT | PRODUCTS AND SERVICES | NEWS

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MY NEWS | SIGN-OFFS | TASKS | FIND COLLEAGUE

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2 years ago | 0 | 0

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2 years ago | 0 | 0

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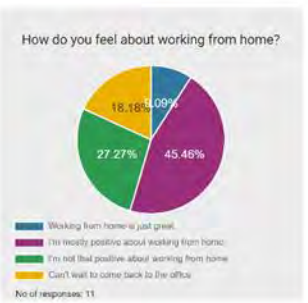
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2 years ago | 0 | 0

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This Friday you have the chance to check out a preview of the launch of the new MTB-54 model. Come join the online event!
2 years ago | 1 | 0

Seattle Store Portal | Onboarding Portal | Manager Handbook

Organization | Project Center | Our Processes

Community Portal | Alameda One



Calendar

- SEP 28 Alameda Leadership (Sep 27 09:00 - Sep 28 17:00, Hannover)
- SEP 29 Beat the competition (online) (09:00 - 16:00, Online)
- OCT 04 Microsoft 365 Advanced (Online) (09:00 - 16:00, Online (Microsoft Teams))
- OCT Develop your leadership (Seattle)

Latest recognitions

Achiever
Alan Dodd

A new world record
Great achievement in September by Alan Dodd of the North American Sales Team when he set a new Alameda World Record for sales within a calendar month. The previous record was set in May 2022 with a turnover of \$12.3M. The new record set by Alan is \$13.6M which means a rise by more than 10%. Fantastic! Great work, Alan.
5 days ago | 2 | 1

Anniversaries

Christoffer Larsson
October 1
Sales Representative
Sales
Gothenburg

Spring campaign Shoes

Campaigns

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MY NEWS

SIGN-OFFS

TASKS

FIND COLLEAGUE

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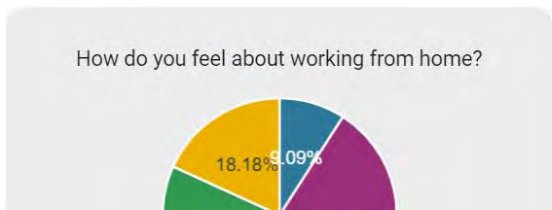
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- Start Page Examples
- Our Processes
- Organization
- Community Portal
- Alameda One
- New at Alameda
- Our Locations
- Environmental Work
- Marketing Gallery



Hi Robert Johnson

Search...

MY ACTIONS

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2 years ago

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- Admin
- Alameda One
- Code of Conduct
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- Denver Plant Hub
- Develop Product
- Develop Product

GLOBAL NEWS

LOCAL NEWS

EXTERNAL NEWS

EVENTS

RECOGNITIONS

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Robert Johnson 2 years ago

Yammer Conversations

Share thoughts, ideas, or updates

Announcement

Robert Johnson Nov 8 Seen by 1

[Learn about Social Marketing](#)

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Write a comment

Announcement

Robert Johnson Seen by 1





Leverantörsutvärderingen startar nästa vecka

Den 1 november lanserar vi vår årliga utvärdering av partners och leverantörer och resultatet presenteras i december.

Öppen innovation driver tillväxt

Vad får General Electric (GE), IBM och Alameda Group gemensamt? Tillsammans har de alla en öppen modell som passar alla för företagsinnovation.

Största vinterkampanjen någonsin

Förhoppningarna är höga, denna kampanj kommer att driva försäljningen och vi förväntar oss en tvåsiffrig ökning under 2-3 månader.

- Admin
- Alameda One
- Code of Conduct
- Community Portal
- Corporate Policies
- Denver Plant Hub
- Develop Product
- Document Center

[GLOBAL NEWS](#)
[LOCAL NEWS](#)
[EXTERNAL NEWS](#)
[EVENTS](#)
[RECOGNITIONS](#)

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Robert Johnson | 2 years ago

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Robert Johnson | 2 years ago

Sales Expedition at final stage

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Maecenas porttitor congue massa.

Robert Johnson | 2 years ago

Celebrating 10 years in Edmonton

The Helix production site will be celebrating a ten year anniversary next month.

Robert Johnson | 2 years ago

Financial reports for Q3 now available

The financial reports from Alameda Group and from eight of our competitors are now available on our intranet.

Robert Johnson | 2 years ago

Recent Documents

- Alameda Group Management
- ALB Product Development

My Tasks

- Project Iceman-tasks-tasks
- Tasks

My Sites

Search

- Alameda Group



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GLOBAL NEWS LOCAL NEWS EXTERNAL NEWS 5 EVENTS RECOGNITIONS 1

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0 2

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3 1

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LATEST NEWS



Campaigns

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Gothenburg

Snart dags för fotboll igen

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READ ALL NEWS

MY LINKS

- Code of Con... Community P...
- Denver Plant... Manager Han...
- New at Alam... Onboarding ...
- Project Center Sales Navigat...
- Seattle Store ...

WELCOME TUTORIAL

INTRANET - Q&A

GLOBAL EVENTS

- 03.05. 02.01 Making great sales presentations
- 03.05. 02.32 Leading difficult conversations
- 05.05. 09.01 Introduction to sales at Alameda
- 05.05. 09.30 Why confidence is key
- 05.05. 12.44 Add-on sales

SEE ALL

CREATE NEW

LATEST VIDEO

Apple Event - September ...



Wonderlust.

NEWS FOR ALL



We are ready for product launch

SEE ALL

WRITE YOUR OWN STORY

YAMMER

Share thoughts, ideas, or updates

Announcement Robert Johnson Aug 10 Seen by 1 ...

Nya förmåner tillgängliga i oktober Alameda Bikes är verkligen stolta över att kunna erbjuda ett antal nya förmåner för medarbetarna.

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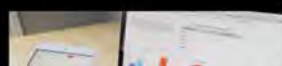


Write a comment

LATEST NEWSLETTER



KPI UPDATES



LATEST NEWS



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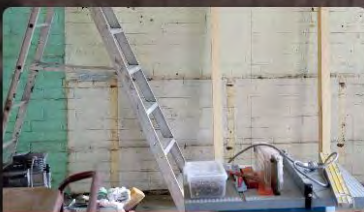
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Innsbruck

Innsbruck starts selling shoes

Anita Maldini



Seville

Building 104 will be closed for renovation

Jorge Lamela



Gothenburg

Smart dags för fotboll igen

Fredrik Lundh

READ ALL NEWS

MY LINKS

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SEE ALL

CREATE NEW

LATEST VIDEO

Apple Event - September ...

Search

CREATE DOCUMENT | CREATE PROJECT | CREATE COMMUNITY

Organization | Learning Center | Our Processes | Document Center | Start Page Examples

NEWS & STUFF

Inform yourself with the latest!

Employee survey now open! | Great success for Alameda Academy | Great result in customer survey | New production line to open in Gdansk | Moving forward in the US | Sales success for new MTB model | Great result in Customer Survey | New HR manager Mia Wallace

Knowledge Hub updates

How to drive add-on sales? | How to go from good to great? | Any plans for a Media Asset Mgmt system in the intranet?

Blow the whistle

We encourage persons, who observe or suspect serious wrongdoings in or connected to Precio Fishbone to speak up and share their concerns.

CREATE ARTICLE | ALL NEWS

Update your profile

Robert Johnson | Corporate Communication - Intranet Owner - Leicester

Go to My Site | My subscriptions

UPDATE PROFILE

Find a colleague | Communities | My digital workplace

Skills | Search

Search bar

CREATE DOCUMENT CREATE PROJECT CREATE COMMUNITY



Start Page Examples



Teams



Our Processes



Find People



Learning Center



NEWS & STUFF

Get up to date, and then go home!



0 likes 0 comments

Winter campaign for downhill bikes

Robert Johnson 15 days ago



0 likes 0 comments

Autumn store campaigns

Robert Johnson 13 days ago



0 likes 0 comments

Our new MTB-60 is a next-level experience

Robert Johnson a month ago



0 likes 0 comments

G25 in Action: First Milestones and Success Stories

Robert Johnson 25 days ago



0 likes 0 comments

Meet the Team Behind G25

Robert Johnson a month ago



0 likes 0 comments

Unveiling G25: Our Bold Path Forward

Robert Johnson a month ago

Knowledge Hub updates



How to drive add-on sales?

I would like to get your best recommendations on how to drive add-on sales on our stores. Also,...

3 years ago 4 likes 8 comments



How to go from good to great?

When your sales is good, when your aligned with your plans, targets and budgets - how can you...

3 years ago 0 likes 5 comments



Any plans for a Media Asset Mgmt system in the intranet?

The question is if Alameda Group have any plans for a Media Asset Mgmt system in the intranet. I...

2 years ago 1 like 1 comment

ALL UPDATES

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Robert Johnson
 Corporate Communication
 - Intranet Owner

[Strengthen profile](#)

[My subscriptions](#)

QUICK ACTIONS

Start Page Examples

Teams

Our Processes

Denver Plant Hub

Project Center

Recent Teamwork

- ALB Product Development
- Project Iceman
- Project Jupiter

Recent Documents

- Bike repair shop agreement.docx
- Prototyping Overview.docx
- Project Brief - Notes from workshop.docx

Welcome to Alameda Intranet

Search...

In the Spotlight

Onboarding Portal

New at Alameda?

Explore the endless ways of makingan impact in this dynamic organization

[Learn more >>](#)

Communities

New at Alameda?

Explore the endless ways of makingan impact in this dynamic organization

[Learn more >>](#)

Learning Portal

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Alameda Latest News

Autumn store campaigns

Local store launches autumn campaign offering discounted downhill bikes and free accessories.

13 days ago

Our new MTB-60 is a next-level experience

Within the product development team of Alameda, we're thrilled to share some exciting news with you today. Get set for an exhilarating mountain biking experience like never before with our latest creation, the MTB-60!

a month ago

READ MORE

Winter campaign for downhill bikes

Winter campaign promotes MTB-200 downhill bike, designed for snowy terrains and icy trails.

15 days ago

Autumn store campaigns

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13 days ago

To Know To Do To Find

IT tools & Services

- Document Center
- Find People
- Learning Center
- Product Catalogue

HR tools & Service

- Alameda One
- Environmental Work
- Marketing Gallery
- Organization
- Our Locations
- Our Processes

Microsoft 365 Apps

- Admin
- Dynamics 365
- Excel
- OneDrive
- OneNote
- Outlook
- Power Automate
- PowerPoint
- SharePoint
- Teams
- Word
- Yammer

Forms and Surveys

- SHARE YOUR IDEAS
- MARKET PLACE
- EMPLOYEE SURVEY
- HEALTH SURVEY
- INTRODUCTION COURSE

Social Hub

Twitter

Tweets from @FIFAcorn

Follow

Instagram

Facebook



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13 days ago

To Know To Do To Find

TASKS SP NEWS RECENT DOCUMENTS 9+ TEAM DOCUMENTS 9+ COMMUNITY FEED SIGN-OFFS

- CM Climbscape Marketing
 - Review Marketing Plan 2023 (Due in a month)
- PI Project Iceman-tasks-tasks
- PS Project Spike-Tasks-Tasks
- AG Alameda Group Management
- PB Project Bravo - Tasks
- GH Global HR
- T Tasks

VIEW ALL TASKS

My Workspaces

- AG Alameda Group
- AG Alameda Group Management
- AP ALB Product Development
- AC All Company
- A Arkitektrådet
- CM Climbscape Marketing
- CP Climbscape Procurement
- CA Competitor Analysis
- C Corporate
- CC Corporate Communication



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Robert Johnson 2 years ago

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Robert Johnson 2 years ago

EXTERNAL NEWS 5

Salary review starts in March

Soon, it is time to start the yearly salary review for both blue and white collar employees.

Robert Johnson 2 years ago

EVENTS

In search for new colleagues

RECOGNITIONS 1

Join the product preview on Friday

Sales Expedition at final stage

Weekly Poll

What is the most important improvement area within Alameda Group?

Improvement Area	Percentage
Optimizing content marketing to find more business	66.67%
Improving the sales process to close more deals	16.66%
Enhanced model for customer service and success	16.66%

No of responses: 6

Healthy Living 2022